



# STATE OF CONNECTICUT

## INSURANCE DEPARTMENT

### Market Conduct Report

of

### Minnesota Life Insurance Company

April 1, 2020

The Market Conduct Division of the Connecticut Insurance Department examined by survey the market conduct practices of Minnesota Life Insurance Company using a sample period of January 1, 2018 through December 31, 2018. The examination survey was limited to Connecticut Life & Health insurance business.

Minnesota Life Insurance Company has its home office in the State of Minnesota. By authority granted under §38a-15 of the Connecticut General Statutes, this examination survey was conducted by Market Conduct examiners of the State of Connecticut Insurance Department (the Department) at the Department offices in Hartford, Connecticut.

The purpose of the examination survey was to evaluate the Company's market conduct practices in the State of Connecticut. The examiners reviewed the Company's survey response, which included new business, claims, complaints and underwriting information requested for the examination period.

The Department's findings are as follows:

- Six (6) producers acting as agent of Respondents without required appointments

As it relates to the issues listed above, the Company was not in compliance with applicable Connecticut Statutes and Regulations.



**STATE OF CONNECTICUT**  
*INSURANCE DEPARTMENT*

-----X  
IN THE MATTER OF: DOCKET MC 20-42  
MINNESOTA LIFE INSURANCE COMPANY:  
-----X

STIPULATION AND CONSENT ORDER

It is hereby stipulated and agreed between Minnesota Life Insurance Company and the State of Connecticut Insurance Department by and through Andrew N. Mais, Insurance Commissioner, to wit:

I

WHEREAS, pursuant to a Market Conduct examination, the Insurance Commissioner alleges the following with respect to Minnesota Life Insurance Company:


1. Minnesota Life Insurance Company, hereinafter referred to as Respondent, is domiciled in the State of Minnesota and is licensed to transact life and health insurance in the State of Connecticut. The NAIC company code number is 66168.
2. From January 1, 2020 through March 1, 2020, the Department conducted an examination of Respondent's market conduct practices in the State of Connecticut covering the period from January 1, 2018 through December 31, 2018.
3. During the period under examination, Respondent failed to follow established practices and procedures to ensure compliance with statutory requirements, resulting in the instances of:
  - a) six (6) producers acting as agents of Respondents without required appointments
4. The conduct as described above violates §38a-702m of the Connecticut General Statutes, and constitutes cause for the imposition of a fine or other administrative penalty under §38a-2 of the Connecticut General Statutes.

1. WHEREAS, Respondent admits to the allegations contained in paragraphs three and four of Article I of this Stipulation; and
2. WHEREAS, Respondent agrees to undertake a complete review of its practices and procedures to enhance compliance with Connecticut statutes in the areas of concern, as described in the Market Conduct Report and this Stipulation; and
3. WHEREAS, Respondent agrees to provide the Insurance Commissioner with a summary of actions taken to comply with the recommendations in the Market Conduct Report within ninety (90) days of the date of this document; and
4. WHEREAS, Respondent agrees to pay a fine in the amount of \$ 9,000 for the violations described herein; and
5. WHEREAS, Respondent, being desirous of terminating this proceeding without the necessity of a formal proceeding or further litigation, does consent to the making of this Consent Order and voluntarily waives:
  - a. any right to a hearing; and
  - b. any requirement that the Insurance Commissioner's decision contain a statement of findings of fact and conclusions of law; and
  - c. any and all rights to object to or challenge before the Insurance Commissioner or in any judicial proceeding any aspect, provision or requirement of this Stipulation.

NOW THEREFORE, upon the consent of the parties, it is hereby ordered and adjudged:

1. That the Insurance Commissioner has jurisdiction of the subject matter of this administrative proceeding.
2. That Respondent is fined the sum of Nine Thousand Dollars (\$9,000) for the violations herein above described.

Minnesota Life Insurance Company

By:  Gary R. Christensen, Senior Vice President, General Counsel and Secretary

CERTIFICATION

The undersigned deposes and says that he/she has duly executed this Stipulation and Consent Order on this 11<sup>th</sup> day of May 2020 for and on behalf of Minnesota Life Insurance Company, that he/she is the Senior Vice President, General Counsel and Secretary of such company, and he/she has authority to execute and file such instrument.

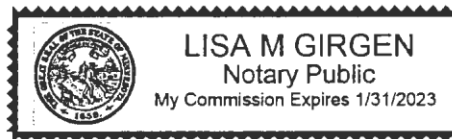
DocuSigned by:  
Gary Christensen  
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By: \_\_\_\_\_  
Gary R. Christensen, Senior Vice President, General Counsel and Secretary

State of MINNESOTA

County of RAMSEY

Personally appeared on this 11<sup>th</sup> day of May 2020, Gary R. Christensen, signer and sealer of the foregoing Stipulation and Consent Order, acknowledged same to be his/her free act and deed before me.

DocuSigned by:  
Lisa Girgen 5/11/2020 | 7:04:46 AM PDT  
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\_\_\_\_\_  
Notary Public/Commissioner of the Superior Court



*Section Below To Be Completed by State of Connecticut Insurance Department*

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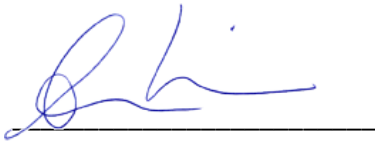
Dated at Hartford, Connecticut this \_\_\_\_\_ day of \_\_\_\_\_ 2020.

See Attached Page

\_\_\_\_\_  
Andrew N. Mais  
Insurance Commissioner

May 26, 2020

Stipulation and Consent Order-Minnesota Life Insurance Company



Andrew Mais

Commissioner